

CHAPTER 3: Operational Plan - Financials





Revenue Policy

Shoalhaven City Council's Revenue Policy has been developed in response to its legislative reporting requirements under the Local Government Act 1993. The Policy provides the community with an indication of the type and breakdown of revenue sources available to Council to support its Operational Plan.

Council's Revenue Policy is presented as follows:

1. Estimated income and expenditure
2. Ordinary rates and special rates
3. Pricing methodology
4. Proposed borrowings
5. Chapter 4 - Fees & Charges

Estimated Income and Expenditure 2017/18

In 2010, the Independent Pricing and Regulatory Tribunal of New South Wales (IPART), was delegated responsibility for determining the allowable annual increase in general rates income. In 2017/18, the pegged rate was determined to be 1.5%.

Shoalhaven City Council has applied to IPART for a Special Rate Variation of 13.2% in 2017/18 (11.7% plus the rate peg of 1.5%) and 14% in 2018/19 (11.5% plus the rate peg of 2.5%) to cover infrastructure

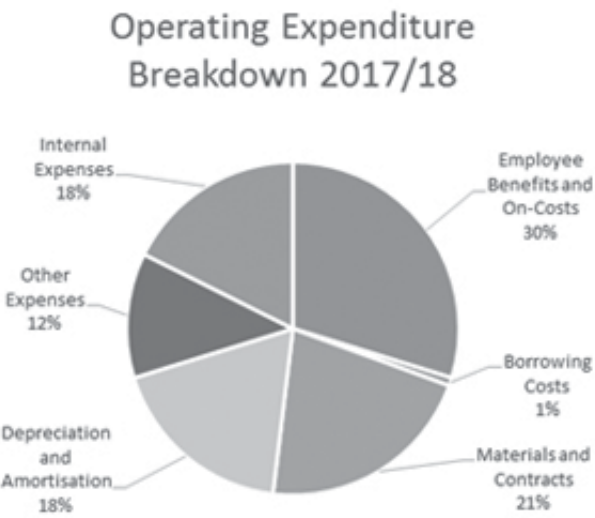
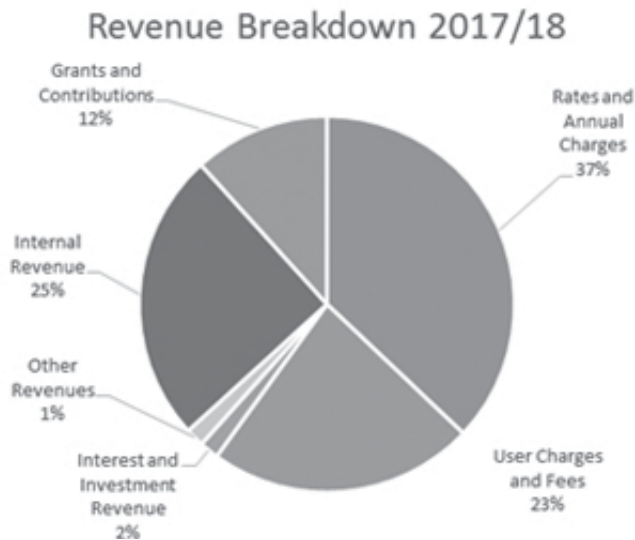
maintenance and renewal, maintenance of services and financial sustainability, and to address infrastructure requirements for the Verons Estate.

The major assumptions included in the 2017/18 estimates are:

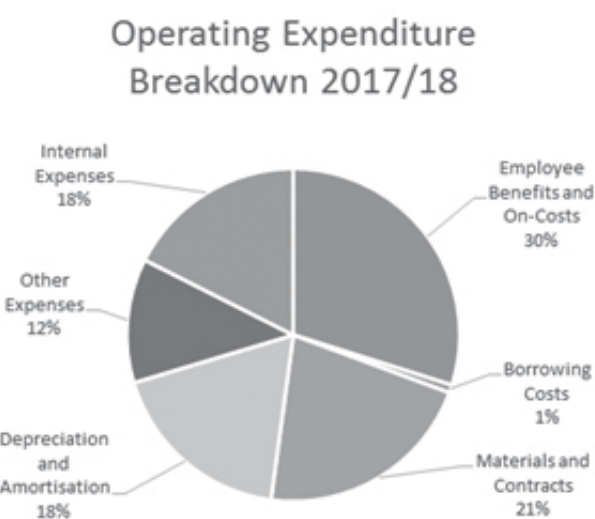
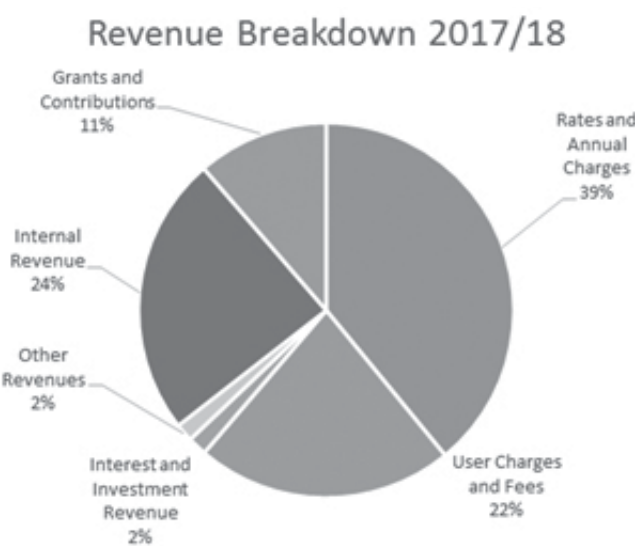
- Given that the IPART determination on Council's application for a Special Rate Variation will not be decided till May 2017, two sets of reports are provided:
 - i. One set based on general rates increasing by the rate pegging limit of 1.5%
 - ii. An alternative set that includes the Special Rate Variation
- Inflation is projected to be 1.5% in only limited operational areas
- On-costs for salaried staff and wages staff are estimated to be 38.9%
- Interest on investment is projected to be 3.15%
- Interest on new loans is projected to be 4%
- Salaries and wages are projected to increase by 2.4% plus step changes of 2.5%, where applicable

The charts provide an overview of the composition of budgeted income and expenditure for 2017/18 based on the two general rates scenarios described above.

General Fund Budget (Rate Peg Only)



General Fund Budget (Including Special Rate Variation)



The full suite of Budgeted Financial Statements and Reports can be found at Chapter 5 Operational Plan – Budget & Capital Works.

Rating Structure - ordinary rates and special rates

The Local Government Act 1993 makes provision for rates to comprise:

- An ad valorem amount (which may be subject to a minimum rate amount) or
- A base amount to which an ad valorem amount is added

Ordinary rates

Council has resolved to maintain the 2016/17 rating structure that utilises both base amounts and ad valorem rates. This was intended to resolve historical inequities in the rating base. The rating structure has a flat ad valorem rate for all residential and business properties, with another flat rate for farmland. An additional special ad valorem rate is applied to all business categories to cover such costs as car parking, tourism and security, with a further special rate applied to the Nowra CBD for promotional activities and city improvements. However, the ad valorem calculations have changed for parcels of land held by the Crown and categorised as Business Permit (i.e., Crown leases such as permissive occupancies, jetties, slipways, moorings, pastoral leases, etc.); these will be subject to an ad valorem rate in the dollar levied on the value of the property supplied by the Valuer General of NSW.

The following comments are made in respect of each category of ordinary rates to be levied by Shoalhaven City Council under the base scenario, where general rates increase only by the Rate Peg of 1.5%:

Residential: Will be levied an ad valorem amount of 0.19370 across all categories and sub-categories, which equates to 50% of the total rate yield, with 50% of the residential rate levied as a base amount.

Farmland: Split into a further sub-category for Dairy Farmland. The rates for both Farmland and Dairy Farmland have been increased by the Rate Peg.

Business: Split into further sub-categories for Permit, Commercial/Industrial and Nowra. The rates for all the Business sub-categories have been increased by the Rate Peg. All sub-categories will utilise the same base amount of \$521, excluding Business Permit, where no base amount is applied given the type of properties within this category. However, different ad valorems have been applied, depending on the level of service in each area.

Councils Proposed Section 508(2) 2017/18 Rating Structure based on rateable properties as at 30th June 2017 and utilising 2016 valuations is shown below.

Council's Proposed Section 508(2) 2017/18 Rating Structure (Rate Peg only 1.5% increase)

Category	Sub-Category	No of Assessments	Land Value	Average Land Value	Ad Valorem (c in \$)	Base Rate Amount	Base Rate %age	Yield Base Rate	Yield Ad Valorem	Total Rate Yield (\$)
Residential		52,420	\$14,115,522,458	\$269,277	0.19370	\$521	49.97%	\$27,310,820	\$27,341,767	\$54,652,587
	Non Urban	1,061	\$28,102,110	\$26,486	0.19370	\$38	42.55%	\$40,318	\$54,434	\$94,752
Farmland		815	\$767,716,700	\$941,984	0.16824	\$521	24.74%	\$424,615	\$1,291,607	\$1,716,222
	Dairy Farmers	126	\$158,509,000	\$1,258,008	0.08569	\$521	32.58%	\$65,646	\$135,826	\$201,472
Business		179	\$1,999,640	\$11,171	0.27243		0.00%	\$0	\$5,448	\$5,448
	Commercial/Industrial	1,713	\$748,836,078	\$437,149	0.27013	\$521	30.61%	\$892,473	\$2,022,831	\$2,915,304
	Nowra	363	\$168,843,000	\$465,132	0.59670	\$521	15.80%	\$189,123	\$1,007,486	\$1,196,609
		56,677	\$15,989,528,986	\$282,117				\$28,922,995	\$31,859,398	\$60,782,393

Special Rate Variation

Council has applied to IPART under S508A of the Local Government Act 1993 for a Special Rate Variation of 11.7% above the rate peg for 2017/18 and 11.5% for 2018/19. This will generate an additional \$7,112,881 in general rate revenue in 2017/18. The additional funds are proposed to be spent as follows:

Assist to cover existing operating costs \$1,816,869

Additional Maintenance

Roads	\$600,000
Buildings and Facilities	\$200,000
Parks	\$200,000

Capital Renewal

Additional resurfacing	\$1,996,012
Milbank Road Rehabilitation	\$400,000
Jindy Andy Lane Rehabilitation	\$700,000
Hill Crest Ave Rehabilitation	\$300,000
Beach Rd Callala Beach Rehabilitation	\$400,000
City Wide Streetscape Renewal	\$500,000
	\$7,112,881

The special rate introduced in 2013/2014 of 4.6% will create additional revenue of approximately \$2.5 million in 2017/18. These funds will be used for the following projects in 2017/18:

Capital Renewal

Bendalong Road Rehabilitation	\$800,000
The Wool Road Rehabilitation	\$800,000
Warden St Rehabilitation	\$300,000
Coonemia Road Rehabilitation	\$603,613
	\$2,503,613

Should the IPART application for a Special Rate Variation be approved in full, the following will apply in respect of each category of ordinary rate to be levied by Council:

Residential: Will be levied an ad valorem amount of 0.21634 across all categories and sub-categories, which equates to 50% of the total rate yield, with 50% of the residential rate levied as a base amount.

Farmland: The rates for both Farmland and Dairy Farmland will be increased by the Special Rate Variation.

Business: The rates for all the Business sub-categories will be increased by the Special Rate Variation. All sub-categories will utilise the same base amount of \$582, excluding Business Permit, where no base amount is applied given the type of properties within this category. However, different ad valorem amounts have been applied, depending upon the level of service provided in each area.

Council's Proposed Section 508A 2017/18 Rating Structure (SRV 13.2% increase)

Category	Sub-Category	No of Assessments	Land Value	Average Land Value	Ad Valorem (c in \$)	Base Rate Amount	Base Rate %age	Yield Base Rate	Yield Ad Valorem	Total Rate Yield (\$)
Residential		52,420	\$14,115,522,458	\$269,277	0.21634	\$582	49.98%	\$30,508,440	\$30,537,521	\$61,045,961
	Non-Urban	1,061	\$28,102,110	\$26,486	0.21634	\$42	42.30%	\$44,562	\$60,796	\$105,358
Farmland		815	\$767,716,700	\$941,984	0.18792	\$582	24.74%	\$474,330	\$1,442,693	\$1,917,023
	Dairy Farmers	126	\$158,509,000	\$1,258,008	0.09571	\$582	32.59%	\$73,332	\$151,709	\$225,041
Business		179	\$1,999,640	\$11,171	0.30431		0.00%	\$0	\$6,085	\$6,085
	Commercial/Industrial	1,713	\$748,836,078	\$437,149	0.30172	\$582	30.62%	\$996,966	\$2,259,388	\$3,256,354
	Nowra	363	\$168,843,000	\$465,132	0.66650	\$582	15.81%	\$211,266	\$1,125,339	\$1,336,605
		56,677	\$15,989,528,986	\$282,117				\$32,308,896	\$35,583,531	\$67,892,427

Council Special Rates

Under the Rate Peg Only scenario, Council will continue to levy the following special rates

Category	Sub-Category	No of Assessments	Land Value	Average Land Value	Ad Valorem (c in \$)	Base Rate Amount	Base Rate %age	Yield Base Rate	Yield Ad Valorem	Total Rate Yield (\$)
Residential	Verons Road Construction Special Rate	19	\$4,380,000	\$230,526	0.18142	\$427	50.52%	\$8,113	\$7,946	\$16,059
Residential	Nebraska Road Construction Special Rate	22	\$1,192,700	\$54,214	0.20204	\$109	49.88%	\$2,398	\$2,410	\$4,808
Residential	Jerberra Road Infrastructure Special Rate	118	\$9,531,160	\$80,773	3.19991	\$2,584	49.99%	\$304,912	\$304,989	\$609,901
Residential	Jerberra Electricity Infrastructure Special Rate	118	\$9,531,160	\$80,773	1.02510	\$828	50.00%	\$97,704	\$97,704	\$195,408
Residential	Jerberra Road E2 Infrastructure Special Rate	17	\$141,520	\$8,325	8.03996	\$669	49.99%	\$11,373	\$11,378	\$22,751
Business	Sussex Area Special Rate	100	\$42,831,548	\$428,315	0.02904				\$12,438	\$12,438
		394	\$67,608,088	\$171,594				\$424,500	\$436,865	\$861,365

Special Category Rates – Sussex Inlet CBD Promotion

Council has maintained a special category rate for 2017/18, pursuant to Section 495 of the Local Government Act 1993 for the promotion of Sussex Inlet. The structure of this special rate is an ad valorem rate only, levied on the land value of each rateable property as supplied by the Valuer General of NSW. The Sussex Area special rate applies to all properties within the Sussex Inlet area that are categorised as Business for rating purposes.

Resolving Small Lot Rural Subdivisions (Paper Subdivisions)

Council also levies a number of special rates, pursuant to Section 495 of the Local Government Act 1993 on all small lot rural subdivisions (Residential Non-Urban rating category), which in Council's opinion will benefit from rezoning investigations, road design and construction works.

Should the IPART application for a Special Rate Variation be approved in full, the following will apply in respect of the special rates to be levied by Council:

Category	Sub-Category	No of Assessments	Land Value	Average Land Value	Ad Valorem (c in \$)	Base Rate Amount	Base Rate %age	Yield Base Rate	Yield Ad Valorem	Total Rate Yield (\$)
Residential	Verons Road Upgrade Special Rate (with Building Entitlement)	22	\$5,401,000	\$245,500	1.08993	\$2,674	49.98%	\$58,828	\$58,867	\$117,695
Residential	Verons Road Upgrade Special Rate (without Building Entitlement)	10	\$1,263,000	\$126,300	0.23668	\$297	49.84%	\$2,970	\$2,989	\$5,959
Residential	Nebraska Road Construction Special Rate	22	\$1,192,700	\$54,214	0.22637	\$121	49.65%	\$2,662	\$2,700	\$5,362
Residential	Jerberra Road Infrastructure Special Rate	118	\$9,531,160	\$80,773	3.31919	\$2,679	49.98%	\$316,122	\$316,357	\$632,479
Residential	Jerberra Electricity Infrastructure Special Rate	118	\$9,531,160	\$80,773	0.89317	\$721	49.98%	\$85,078	\$85,129	\$170,207
Residential	Jerberra Road E2 Infrastructure Special Rate	17	\$141,520	\$8,325	8.96813	\$746	49.98%	\$12,682	\$12,692	\$25,374
Business	Sussex Area Special Rate	100	\$42,831,548	\$428,315	0.03244		0.00%	\$0	\$13,895	\$13,895
		375	\$63,228,088	\$168,608				\$416,544	\$430,773	\$970,971

Stormwater Management Service Charge

Council introduced a Stormwater Management Service Charge in 2006/07 pursuant to Section 501 of the Local Government Act 1993. The charge for 2017/2018 will remain at \$25.00 per eligible residential or business rate assessment. The charge per strata assessment for the 2017/18 rating period will be \$12.50.

The Stormwater Management Services Charge will be spent on the following projects.

Proposed Drainage Projects	Proposed Budget	Funding Source General Fund	Stormwater Levy
Bolong Road, Bomaderry	250,000	0	250,000
Prentice Ave, Old Erowal Bay	40,000	0	40,000
Lake Conjola Entrance Road, Lake Conjola	60,000	0	60,000
Greville Ave, Sanctuary Point	250,000	0	250,000
Sussex Inlet Rd and Government Road, Sussex Inlet	150,000	0	150,000
Waratah Cres, Sanctuary Point	150,000	0	150,000
Orient Point Road, Culburra Beach	70,000	0	70,000
Adelaide St / Church St, Greenwell Point	107,500	0	107,500
Links Ave, Sanctuary Point	40,000	17,000	23,000
Reserve Rd, Basin View	100,000	100,000	0
Bannister Hear Road, Mollymook Beach	60,000	60,000	0
Sunset Strip, Manyana	70,000	70,000	0
River Road, Shoalhaven Heads	100,000	100,000	0
Bendalong Point, Bendalong	30,000	30,000	0
Drainage Investigation	29,000	29,000	0
Stormwater Manage Plan	76,000	76,000	0
Strategic Stormwater Catchment Analysis	19,000	19,000	0
	1,601,500	501,000	1,100,500

Subsidies in foregone rental

Subsidies by way of foregone rental income for community properties, based on current arrangements put in place by Council are anticipated for the 2017/2018 financial year as follows:

TYPE OF ORGANISATION/RENTAL	No	AMOUNT
Community Groups	44	\$582,000
Mens Shed	8	\$14,300
Rent Free Periods	0	
Golf Club	1	\$64,600
Preschool/childcare playgroups	16	\$560,000
Sports Groups	3	\$10,700
Meals on Wheels	4	\$36,800
Telco's (Community/Gov)	14	\$46,000
		\$1,314,400

BASIS OF ASSESSMENT: The above figures are based on a desktop review – conservative approach, rounding down, prorata for leases less than the full year, market rental valuations on hand irrespective of date, estimates by comparison and reporting subsidies/donations in Council minutes.

Interest on Overdue Rates & Charges

Council's current policy is to adopt the maximum permissible interest rate for each year on overdue rates, charged on a simple interest basis. Council was advised on the 22 April 2016 by the Office of Local Government, via circular 16-11, that the interest rate for overdue rates and charges will be 8% per annum for the 2016/17 financial year. No advice has been received for 2017/18 at the time of writing this report.

Pricing Methodology

Under the principle of "user pays", fees are introduced to offset the cost of service provision or, in the case of commercial activities, to realise a reasonable rate of return on assets employed by the Council to support the provision of services and to alleviate the burden that would otherwise be unfairly placed upon ratepayers.

Council has given due consideration to the following factors in determining the appropriate price for each fee:

- Cost of providing the service
- Whether the goods or service are supplied under a commercial basis
- Importance of the service to the community
- Capacity of the user to pay
- Impact of the activity on public amenity
- Competitive market prices
- Prices dictated by legislation

In accordance with Section 608 of the Local Government Act 1993, Shoalhaven City Council determines fees and charges based on the following pricing methodologies:

1. Full Cost Recovery

Recovery of all direct and overhead costs associated with providing a service. This includes employee benefits, other direct expenses and overheads.

2. Subsidised/Partial cost recovery

Council recovers less than full cost for reasons of community obligation, legislated limits on charging, etc.

3. Rate of return

Council recovers the full cost of providing the service/activity plus a profit margin.

4. Market

Price of the service determined by investigating alternative prices of surrounding service providers.

5. Statutory

Price of the service is determined by legislation and may or may not recover full cost

Proposed Borrowings

Council's borrowings are governed by the provisions of the Local Government Act 1993 and the Local Government (General) Regulation 2005.

These borrowings will be secured by the usual method of a mortgage over Council's income. Competitive quotations are obtained from major banks and financial institutions with the aim of securing a low interest rate.

The proposed 2017/21 loan program with no Special Rate Variation is:

Projects	2017/18	2018/19	2019/20	2020/21
Shoalhaven Indoor Sport Centre	4,600,000			
North Nowra Link Road		5,016,677	9,000,000	
Moona Moona Creek Pedestrian Bridge	640,000			
Caravan Park Development	1,542,059	1,647,500	1,528,500	1,565,000
Vincentia Community Centre Library		1,127,146		
Huskisson Town Centre Service Lanes	150,000	1,545,000	1,545,000	
Bomaderry Pool Rehabilitation				2,000,000
Sporting Fields - Planning Area 5				335,400
Waste Management				3,000,000
Nowra REMS 1B	50,000,000			
St Annes Street, Nowra, Pump Station			3,000,000	
	56,932,059	9,336,323	15,073,500	6,900,400

Should the Special Rate Variation be approved, the proposed 2017/21 loan program will be:

Projects	2017/18	2018/19	2019/20	2020/21
Shoalhaven Indoor Sport Centre	4,600,000			
North Nowra Link Road		5,016,677	9,000,000	
Moona Moona Creek Pedestrian Bridge	640,000			
Caravan Park Development	1,542,059	1,647,500	1,528,500	1,565,000
Vincentia Community Centre Library		1,127,146		
Huskisson Town Centre Service Lanes	150,000	1,545,000	1,545,000	
Bomaderry Pool Rehabilitation				2,000,000
Sporting Fields - Planning Area 5				335,400
Waste Management				3,000,000
Verons Estate Road Construction	2,130,000			
Nowra REMS 1B	50,000,000			
St Annes Street, Nowra, Pump Station			3,000,000	
	59,062,059	9,336,323	15,073,500	6,900,400

Donations Sponsorships and Subsidies

Council must comply with the provisions of Section 356 of the Local Government Act, 1993 in respect of donations, sponsorships and subsidies to groups or individuals.

The proposed donations, sponsorships and subsidies for the Operational Plan 2017/2018 are shown on the following table.

This listing also highlights proposed commitments in terms of specific programs eg. festival funding, Cultural Activities and Holiday Haven programs and which are included in Council's budget for the 2017-2018 financial year. While public notice is not required (refer to Section 356(3)) for these particular programs an indicative total budget is provided within the listing for these specific programs.

It should be noted however that Council may resolve to amend or adjust the budget for any one or all of these items as part of the Quarterly Budget Review. Any payment made to an individual from the uncommitted allocation will be in accordance with Section 356 of the Local Government Act.

PURPOSE	DETAILS	AMOUNT
Assistance School Swimming Program	Budawang Public School	\$ 8,000.00
Beach Patrol Subsidy	Mollymook Surf Life Saving Club	\$ 5,000.00
Beach Patrol Subsidy	Nowra Culburra Surf Life Saving Club	\$ 5,000.00
Beach Patrol Subsidy	Shoalhaven Heads Surf Life Saving Club	\$ 5,000.00
Beach Patrol Subsidy	Sussex Inlet Surf Life Saving Club	\$ 5,000.00
Beach Patrol Subsidy	Australian Aerial Patrol**	\$ 10,000.00
Community Bus	Shoalhaven Community Transport	\$ 9,985.00
Community Consultative Body	Basin Villagers Forum	\$ 500.00
Community Consultative Body	Bawley Point / Kioloa Progress Association	\$ 500.00
Community Consultative Body	Berry Forum	\$ 500.00
Community Consultative Body	Budgong Community Group	\$ 500.00
Community Consultative Body	Callala Bay Community Association	\$ 500.00
Community Consultative Body	Callala Beach Progress Association	\$ 500.00
Community Consultative Body	Cambewarra Residents & Ratepayers Association	\$ 500.00
Community Consultative Body	Conjola Community Forum	\$ 500.00
Community Consultative Body	Culburra Beach Progress Association	\$ 500.00
Community Consultative Body	Curragong Progress Association	\$ 500.00
Community Consultative Body	Greenwell Point - Get to the Point Program	\$ 500.00
Community Consultative Body	Huskisson / Woollamia Community Voice	\$ 500.00
Community Consultative Body	Hyams Beach Villagers Association	\$ 500.00
Community Consultative Body	Pride of Bomaderry	\$ 500.00
Community Consultative Body	Red Head Villages Association	\$ 500.00
Community Consultative Body	Shoalhaven Heads Community Forum	\$ 500.00
Community Consultative Body	Sussex Inlet & Districts Community Forum	\$ 500.00
Community Consultative Body	Tabourie Lake Residents & Ratepayers Association	\$ 500.00
Community Consultative Body	Tomerong Community Forum	\$ 500.00
Community Consultative Body	Ulladulla & Districts Community Forum	\$ 500.00
Community Consultative Body	Vincentia Residents & Ratepayers Association	\$ 500.00
Community Consultative Body	Wandandian Progress Association	\$ 500.00
Community Event - Australia Day	Multiple Events	\$ 28,576.00
Community Event - Berry Celtic Festival	Showground Fee Rental	\$ 2,000.00
Community Event - Blessing of the Fleet Ulladulla	Blessing of the Fleet Committee ***	\$ 10,000.00
Community Event - Carols by Candlelight	Multiple Events	\$ 7,925.00
Community Event - Easter Carnival Huskisson	White Sands Carnival Committee	\$ 2,000.00
Community Event - Family Day Out	Shoalhaven Turf Club	\$ 6,000.00
Community Event - Harbourfeast	Milton Ulladulla Rotary Club (held bi-annually in odd yrs)	\$ 10,000.00

PURPOSE	DETAILS	AMOUNT
Community Event - New Years Eve Celebrations - Berry	Rotary Club of Berry	\$ 7,500.00
Community Event - New Years Eve Fireworks Celebrations - Huskisson	Huskisson Chamber of Commerce	\$ 7,500.00
Community Event - New Years Eve Fireworks Celebrations - Nowra	Shoalhaven Turf Club	\$ 7,500.00
Community Event - New Years Eve Fireworks Celebrations - Ulladulla	Milton Ulladulla Business Chamber	\$ 7,500.00
Driver Education Program	Milton Ulladulla Driver Education Program	\$ 3,000.00
Hire Fees - Callala Community Centre	Friends of Callala Seniors Group	\$ 1,276.00
Museum Subsidy	Berry Historical Society Museum	\$ 2,000.00
Museum Subsidy	Kangaroo Valley Pioneer Museum	\$ 2,000.00
Museum Subsidy	Shoalhaven Historical Society Museum	\$ 2,000.00
Museum Subsidy	Tabourie Museum	\$ 6,500.00
Operational Costs	Nowra RSPCA	\$ 1,000.00
Operational Costs	Ulladulla RSPCA	\$ 1,000.00
Operational Costs	Westpac Lifesaver Rescue Helicopter	\$ 5,000.00
Operational Costs	Wildlife Rescue South Coast Inc.	\$ 2,470.00
Rates Shoalhaven City Council	Property & Public Halls	\$ 28,198.00
Rental Assistance	Kids Korner	\$ 3,800.00
Rental Assistance	Sussex Inlet CTC	\$ 7,755.00
School Citizenship Award - Bomaderry High School	Bomaderry High School	\$ 100.00
School Citizenship Award - Nowra Anglican College	Nowra Anglican College	\$ 100.00
School Citizenship Award - Nowra Christian Community School	Nowra Christian Community School	\$ 100.00
School Citizenship Award - Nowra High School	Nowra High School	\$ 100.00
School Citizenship Award - Shoalhaven High School	Shoalhaven High School	\$ 100.00
School Citizenship Award - St John the Evangelist Catholic High School	St John the Evangelist Catholic High School	\$ 100.00
School Citizenship Award - Ulladulla High School	Ulladulla High School	\$ 100.00
School Citizenship Award - Vincentia High School	Vincentia High School	\$ 100.00
School of Arts Fees - Albatross Music Company	Albatross Music Company*	\$ 8,925.00
School of Arts Fees - Music Shoalhaven	Music Shoalhaven*	\$ 1,200.00
School of Arts Fees - Shoalhaven City Concert Band	Shoalhaven City Concert Band*	\$ 2,508.00
Shoalhaven City Eisteddfod	City Eisteddfod	\$ 6,677.00
Shoalhaven Literary Award	Literary Award	\$ 1,500.00
Shoalhaven Youth Orchestra	Youth Orchestra	\$ 8,000.00
Sponsorship	Bravehearts Inc. Education	\$ 5,000.00
Sponsorship	Cancer Council Relay for Life - Milton	\$ 1,278.00
Sponsorship	Cancer Council Relay for Life - Nowra	\$ 6,330.00
Sponsorship	Illawarra Academy of Sport	\$ 15,000.00
Sponsorship	Milton Ulladulla Entertainers	\$ 2,500.00
Trophy - Berry and District Garden Club Inc.	Berry and District Garden Club Inc	\$ 100.00
Committed Donation Allocation		\$ 281303.00
Uncommitted Donation Allocation		\$ 23997.00
Total		\$ 305,300.00

*Hire Fees Nowra School of Arts

** Payment to Australian Aerial will be dependent on further resolution of Council

*** in addition to the \$10,000 annual donation, Council will waive the cost of the hire and cleaning fees for the use of the Ulladulla Civic Centre, grounds and foreshore reserve for the Ulladulla Blessing of the Fleet Festival.

Other Programs

Events - Tourism	\$150,000
Cultural Activities	\$132,000
Holiday Haven Commercial	\$ 50,000
Business Awards	\$ 40,000
Planning Service – Heritage Programs	\$ 17,000
Other Programs - TOTAL	\$389,000