

City Administrative Centre Bridge Road, Nowra, NSW, Australia, 2541

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Reference Number:	77251E (D24/425318)
Contractor Business Name:	SG Fleet Australia Pty Ltd
Contractor Address:	Locked Bag 1003 GORDON NSW 2072
Name/Address of related Body Corporate: <small>(Please insert Particulars of any related body corporate in respect of the contractor, or any other private sector entity in which the contractor has an interest, that will be involved in carrying out any of the contractor's obligations under the contract or will receive a benefit under the contract)</small>	JCB Construction Equipment Australia (known as JCB) operating under the entity C.F.C. HOLDINGS PTY LTD / 112-116 Long St Smithfield NSW 2164 SG Fleet purchased the plant from JCB
Date Contract Effected:	Thursday, 4 July 2024
Contract Duration	30 Months
Contract Title:	Master Lease Agreement - SGAU102023 - JCB Construction Equipment Australia
Contract Description / Particulars of project:	The 30 month lease of a JCB pothole pro plant with standard attachments and two buckets and one reach mower attachment
Contract Amount:	\$329,046.00 (GST Incl? - No) \$10,968.20 per month
Provisions for Variation to Amount:	N/A
Provisions for Re-negotiation:	N/A
Method of Tendering Process:	Single invited quote via JCB to inform a lease agreement with SG Fleet. This process was used as JCB is the only supplier with the specified plant.
Criteria against which Tenders were assessed:	Value for money - The lease agreement was assessed based on value for money when compared to the hire of the same machine from the private sector.
Provision for contractor payment - Operational & Maintenance Services:	N/A - All operational and Maintenance services are the responsibility of Shoalhaven City Council under the lease agreement.
Future Transfers of Assets to the State:	N/A – However the lease agreement includes an option for a ballon payment at the completion of the 30-month lease period if transfer of ownership of the plant is sought.
Future Transfer of Assets to the Contractor (including date of proposed transfer):	N/A
Results of Cost Benefit Analysis	The lease agreement from SG Fleet offered significant savings when compared to the hire of the same machine from the privet sector.

Components and Quantum of Public Sector Comparator:	The lease agreement rate was compared with two comparative quotes from the private sector. There is no comparative plant in the public sector that could be used as a comparator.
Summary of Contractors Full Base Financial Model:	The Contract is a lease agreement with a defined monthly rate that is paid monthly. There is also an upper limit for the hour the plant is operated for with an additional rate applied to additional hours of operation.
Apportioning Quantification and Assumptions of Risk	All risk associated with the lease and operation of the plant reside with Shoalhaven City Councils Northern District, however some risks have been apportioned as follows Funding - State government grant funding has been secured and isolated for the lease of the plant. Maintenance – Shoalhaven City Council’s Fleet department will carry out maintenance and repairs as required by the lease agreement and to meet operational.
Significant Guarantees or Undertakings:	N/A
Particulars of Other Key Elements	Nil

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